

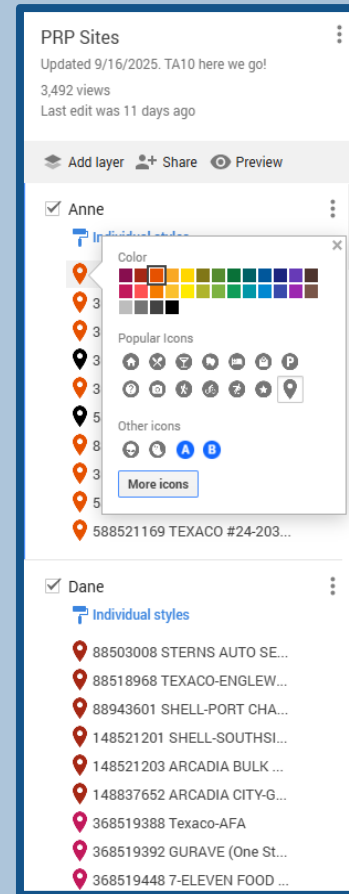
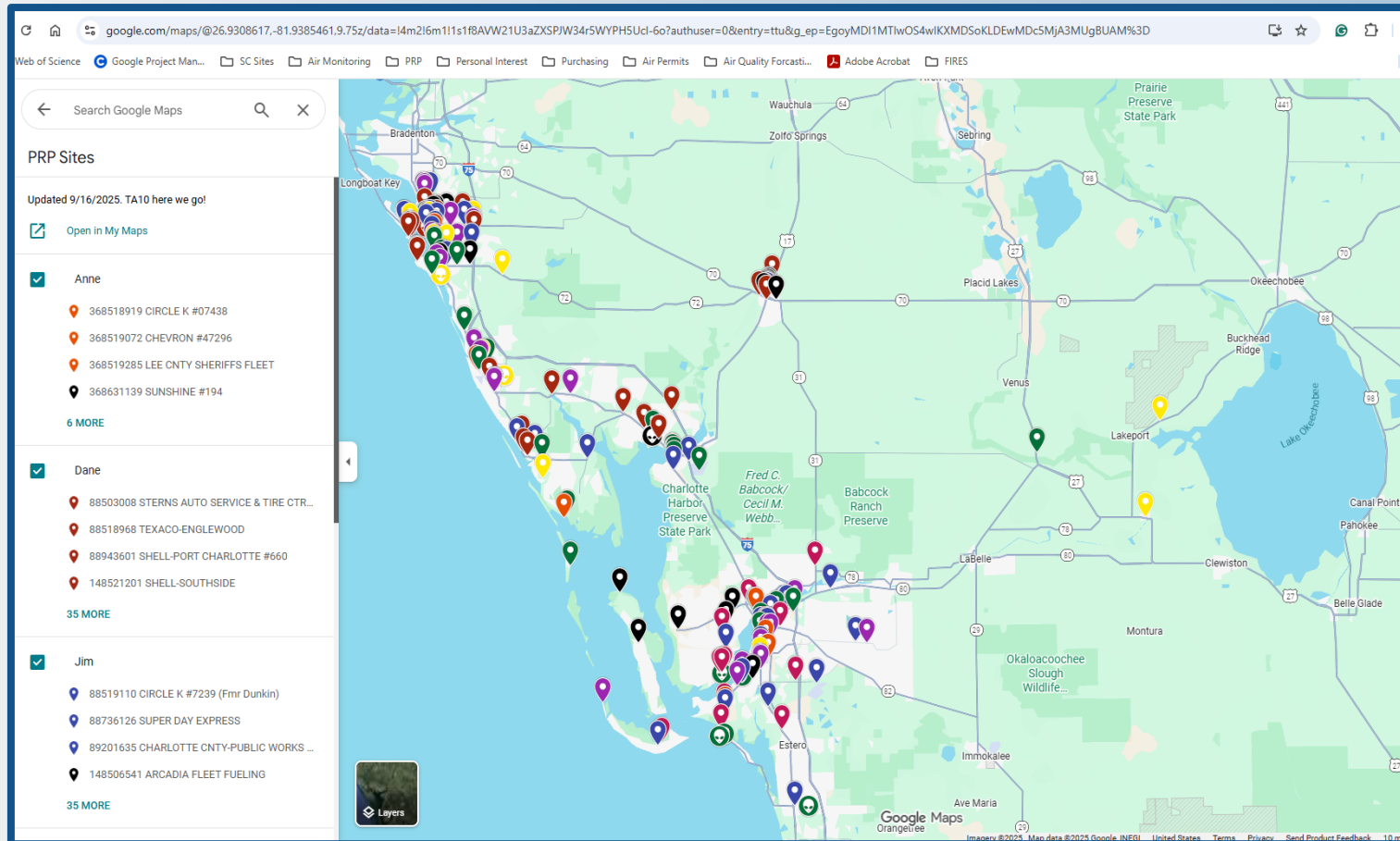


Managing Smarter, not Harder. Tech-Enabled Efficiencies for PRP Sites

Anne McCarthy & Michael Storino
Sarasota Co
Air & Water Quality

Google Maps

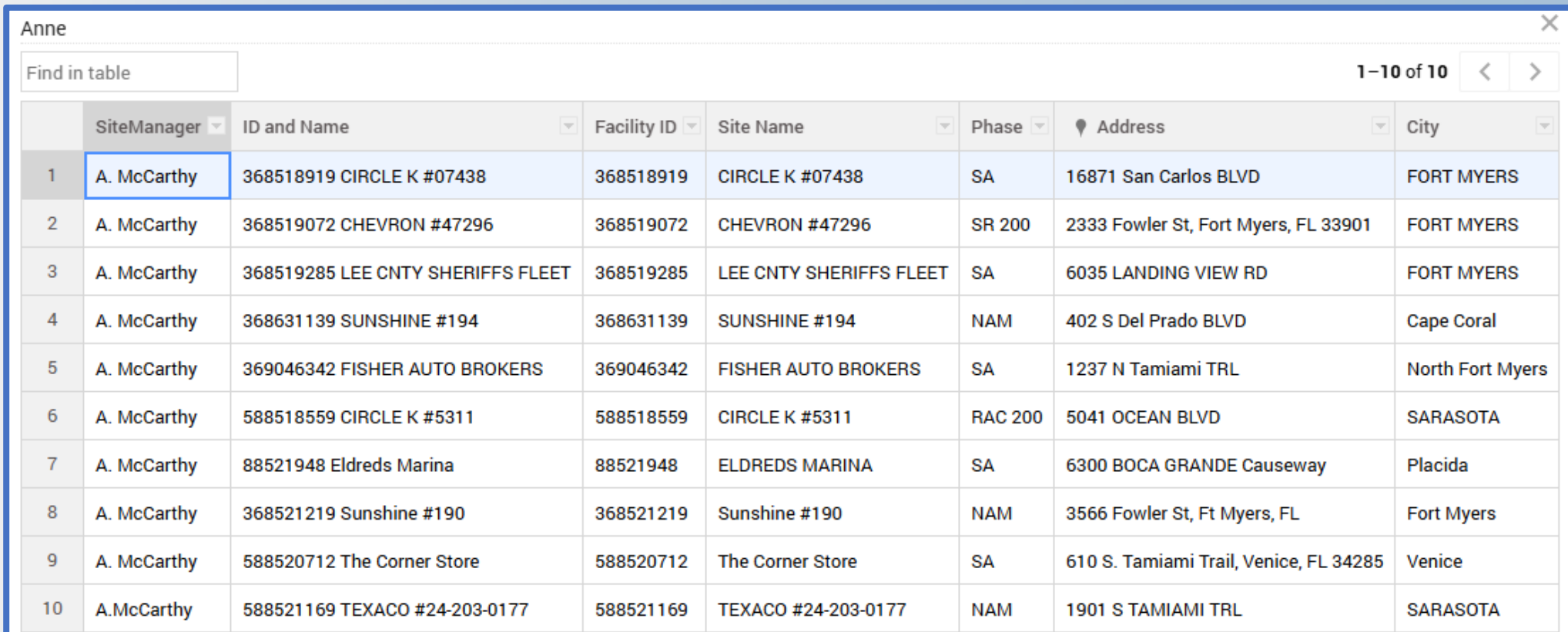
Readily available tech to track site locations for a team of Site Managers (SM).
Need to have a Google account!



Google Maps – Import Site Data

As little or as much as you find useful...

- Create one file (.csv) for each Site Manager to add as a “layer”.
- Import Excel spreadsheet with the following rows of information.

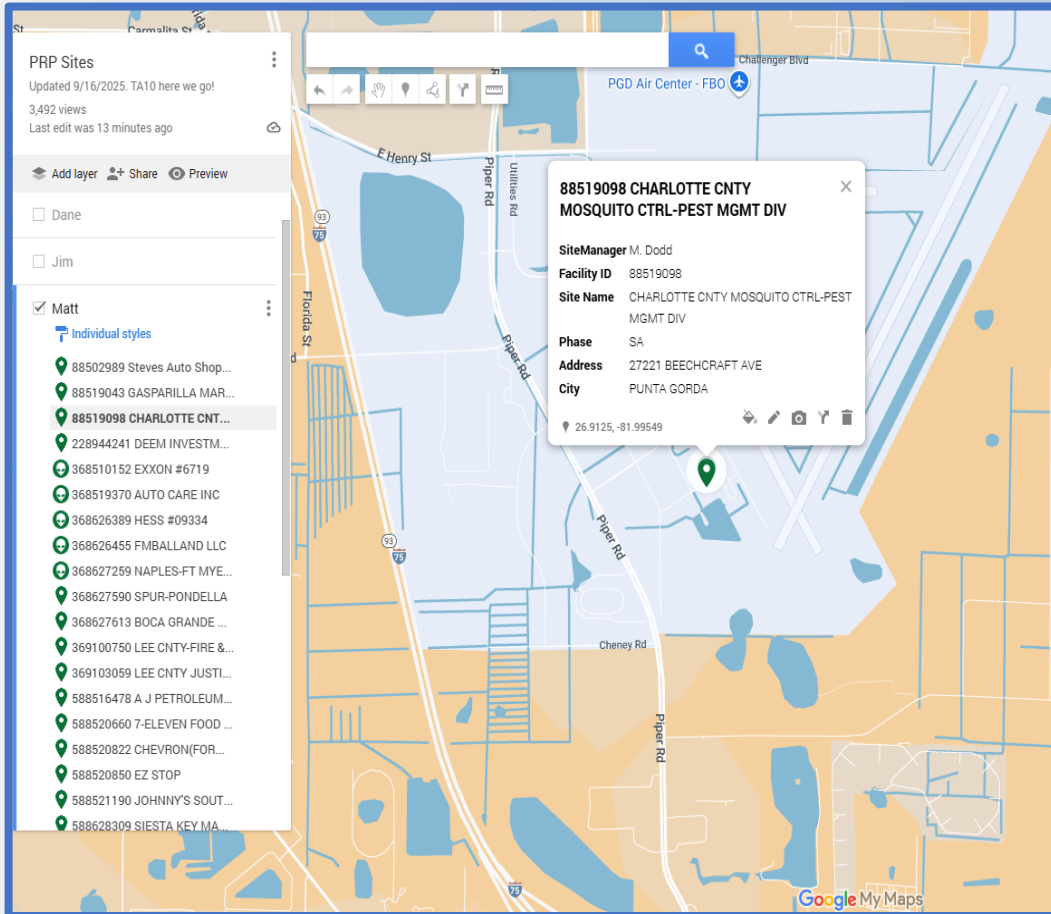


The screenshot shows a window titled "Anne" with a search bar "Find in table" and a pagination control "1-10 of 10". Below is a table with 10 rows of site data. The first row is highlighted in blue.

	SiteManager	ID and Name	Facility ID	Site Name	Phase	Address	City
1	A. McCarthy	368518919 CIRCLE K #07438	368518919	CIRCLE K #07438	SA	16871 San Carlos BLVD	FORT MYERS
2	A. McCarthy	368519072 CHEVRON #47296	368519072	CHEVRON #47296	SR 200	2333 Fowler St, Fort Myers, FL 33901	FORT MYERS
3	A. McCarthy	368519285 LEE CNTY SHERIFFS FLEET	368519285	LEE CNTY SHERIFFS FLEET	SA	6035 LANDING VIEW RD	FORT MYERS
4	A. McCarthy	368631139 SUNSHINE #194	368631139	SUNSHINE #194	NAM	402 S Del Prado BLVD	Cape Coral
5	A. McCarthy	369046342 FISHER AUTO BROKERS	369046342	FISHER AUTO BROKERS	SA	1237 N Tamiami TRL	North Fort Myers
6	A. McCarthy	588518559 CIRCLE K #5311	588518559	CIRCLE K #5311	RAC 200	5041 OCEAN BLVD	SARASOTA
7	A. McCarthy	88521948 Eldreds Marina	88521948	ELDREDS MARINA	SA	6300 BOCA GRANDE Causeway	Placida
8	A. McCarthy	368521219 Sunshine #190	368521219	Sunshine #190	NAM	3566 Fowler St, Ft Myers, FL	Fort Myers
9	A. McCarthy	588520712 The Corner Store	588520712	The Corner Store	SA	610 S. Tamiami Trail, Venice, FL 34285	Venice
10	A. McCarthy	588521169 TEXACO #24-203-0177	588521169	TEXACO #24-203-0177	NAM	1901 S TAMIAMI TRL	SARASOTA

Google Maps – Verify Pin Locations

Get specific...



- May need to drag a pin to correct the auto placement by Google.
- Verify all info with STCM – Edit in data layer table if needed.
- Change pin color or icon per team communication guidelines.
- We use black to indicate a site visit has been completed.
- We use an Alien head symbol for WASC so SM knows they need to get there and verify rehab is complete.

Google Maps – Solo or Team Mode

How am I doing

vs.

How are We doing

PRP Sites
Updated 9/16/2025. TA10 here we go!
3,492 views
Last edit was seconds ago

Add layer Share Preview

- Anne
- Dane
- Jim
- Matt
- Michael
- Perry
 - Individual styles
 - 148520898 DESOTO CNTY S...
 - 148521214 AJ Petroleum LL...
 - 148626315 BP-ARCADIA
 - 149201302 SMITH RANCH A...
 - 368519076 A3 FM BEACH LL...
 - 368519101 CIRCLE K #7500
 - 368519233 MOBIL #02-JOX
 - 368519324 Jacobus Energy ...
 - 368520493 EDISON COMMU...
 - 368627547 PREFERRED MA...
 - 369046615 SUNSHINE 197 (...)
 - 369103050 MARTINS GARA...
 - 588520685 AMERICAN LEGE...

PRP Sites
Updated 9/16/2025. TA10 here we go!
3,492 views
Last edit was seconds ago

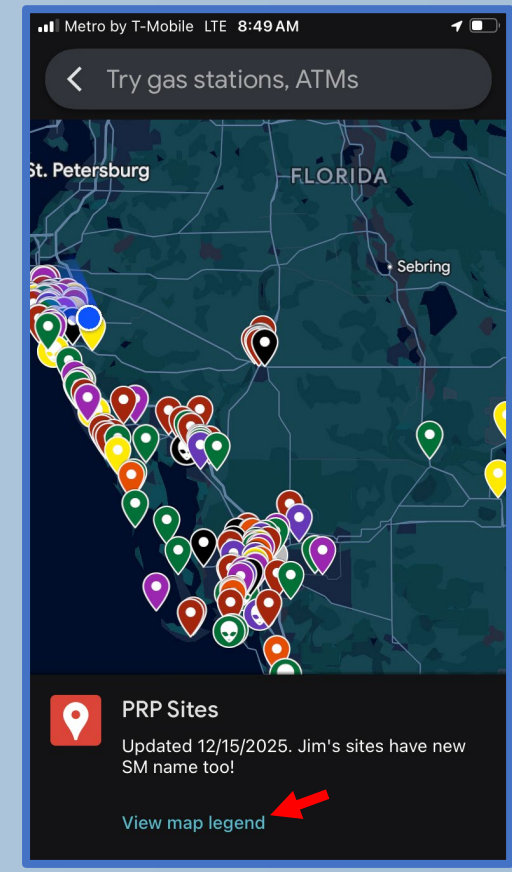
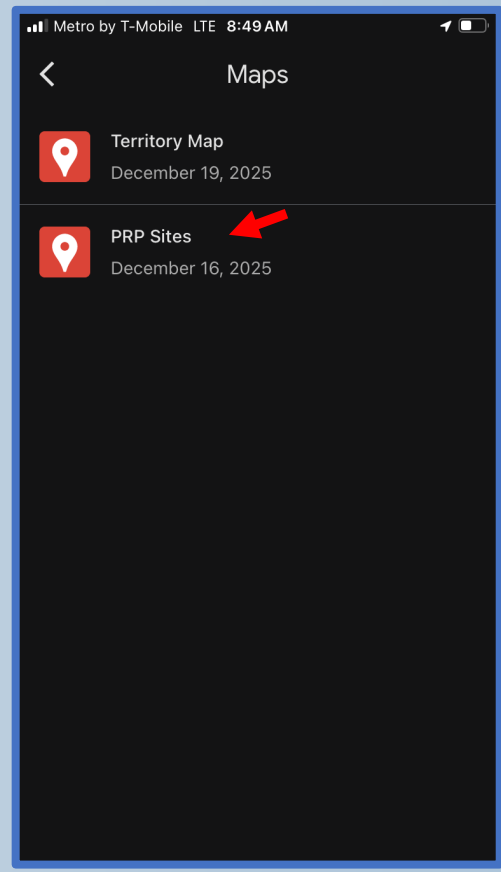
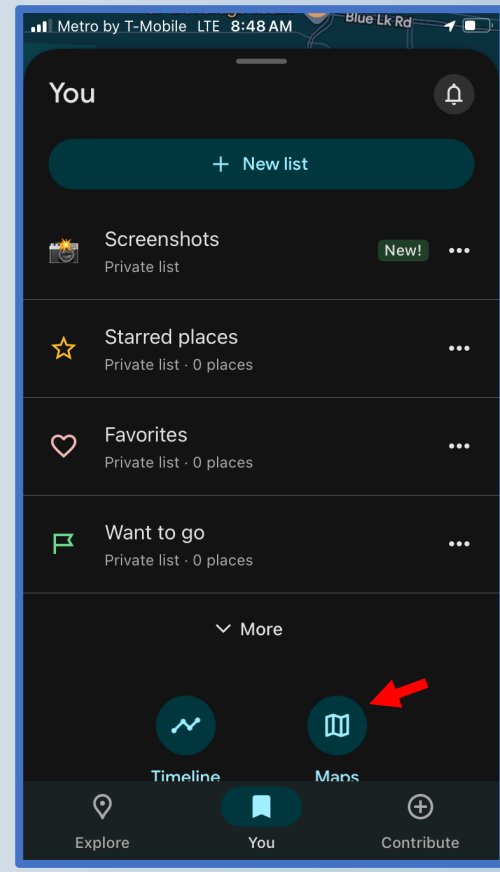
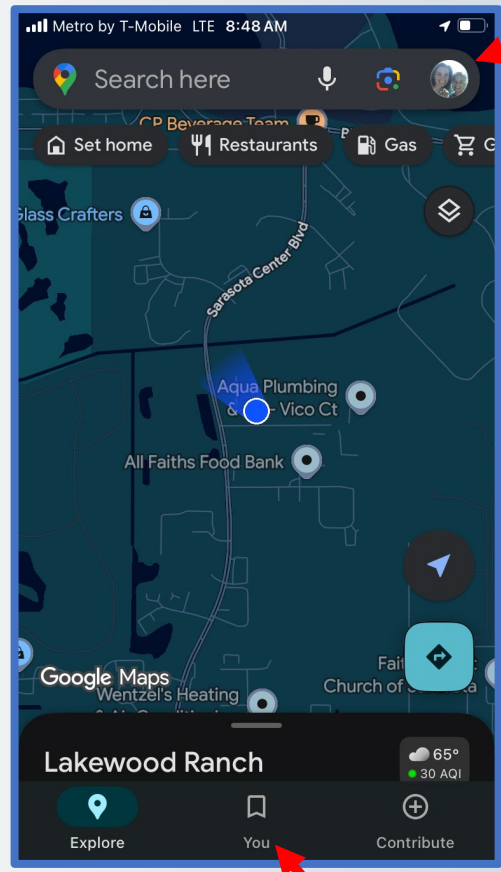
Add layer Share Preview

- Anne
 - Individual styles
 - 368518919 CIRCLE K #07438
 - 368519072 CHEVRON #47296
 - 368519285 LEE CNTY SHERI...
 - 368631139 SUNSHINE #194
 - 369046342 FISHER AUTO B...
 - 588518559 CIRCLE K #5311
 - 88521948 Eldreds Marina
 - 368521219 Sunshine #190
 - 588520712 The Corner Store
 - 588521169 TEXACO #24-203...
- Dane
 - Individual styles
 - 88503008 STERNS AUTO SE...
 - 88518968 TEXACO-ENGLEW...
 - 88943601 SHELL-PORT CHA...
 - 148521201 SHELL-SOUTHSI...
 - 148521203 ARCADIA BULK ...
 - 148837652 ARCADIA CITY-G...
 - 368519388 Texaco-AFA
 - 368519392 GURAVE (One St...
 - 368519448 7-ELEVEN FOOD ...

Google Maps – Navigation

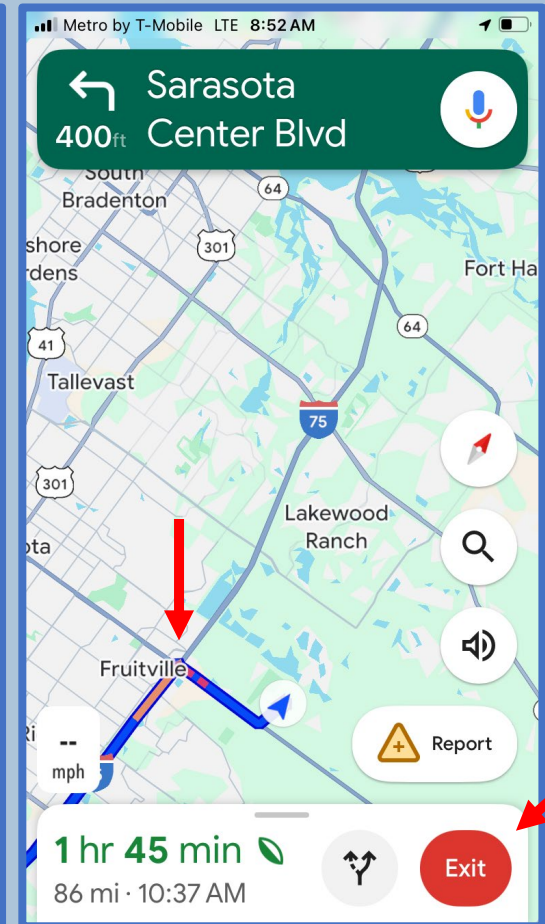
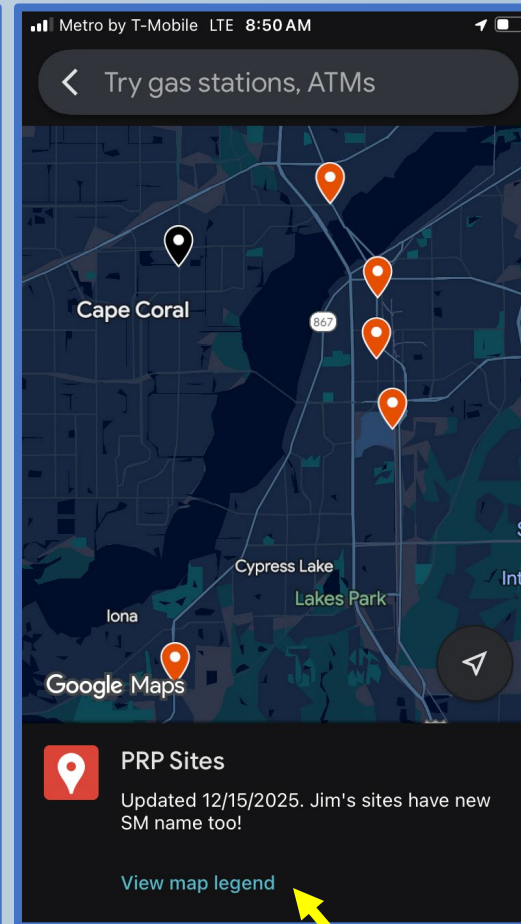
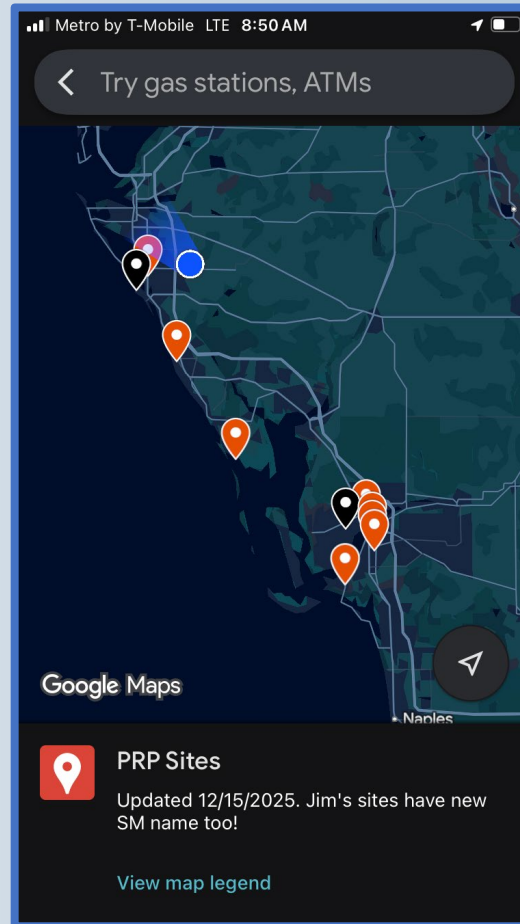
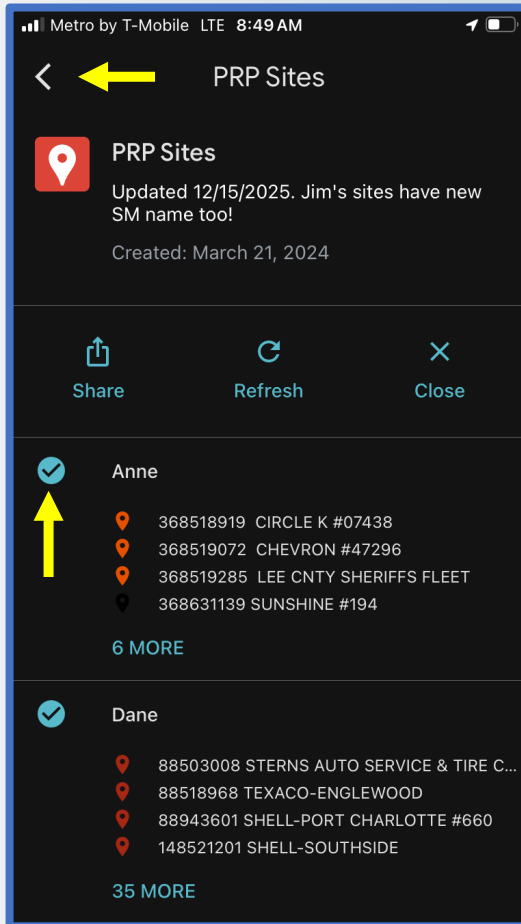
Let google maps take you to each site...(hands free of course)

- Log in to your Google Account on your phone. Allow the app to use your location.



Google Maps – Quirks

It can't all be perfect...



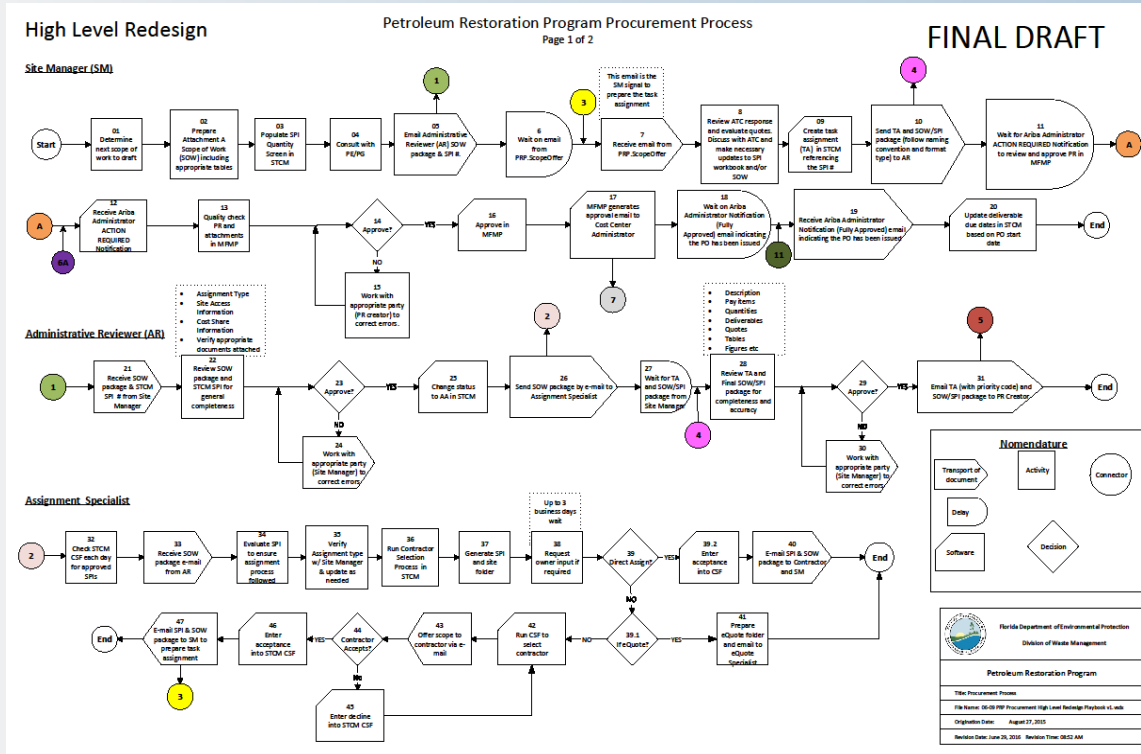


Questions? Thank You

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941-424-5389
amccarthy@scgov.net

Purchase Order Workflow – MS Teams

Purchase Order (PO) Workflow – An Unexpected Journey

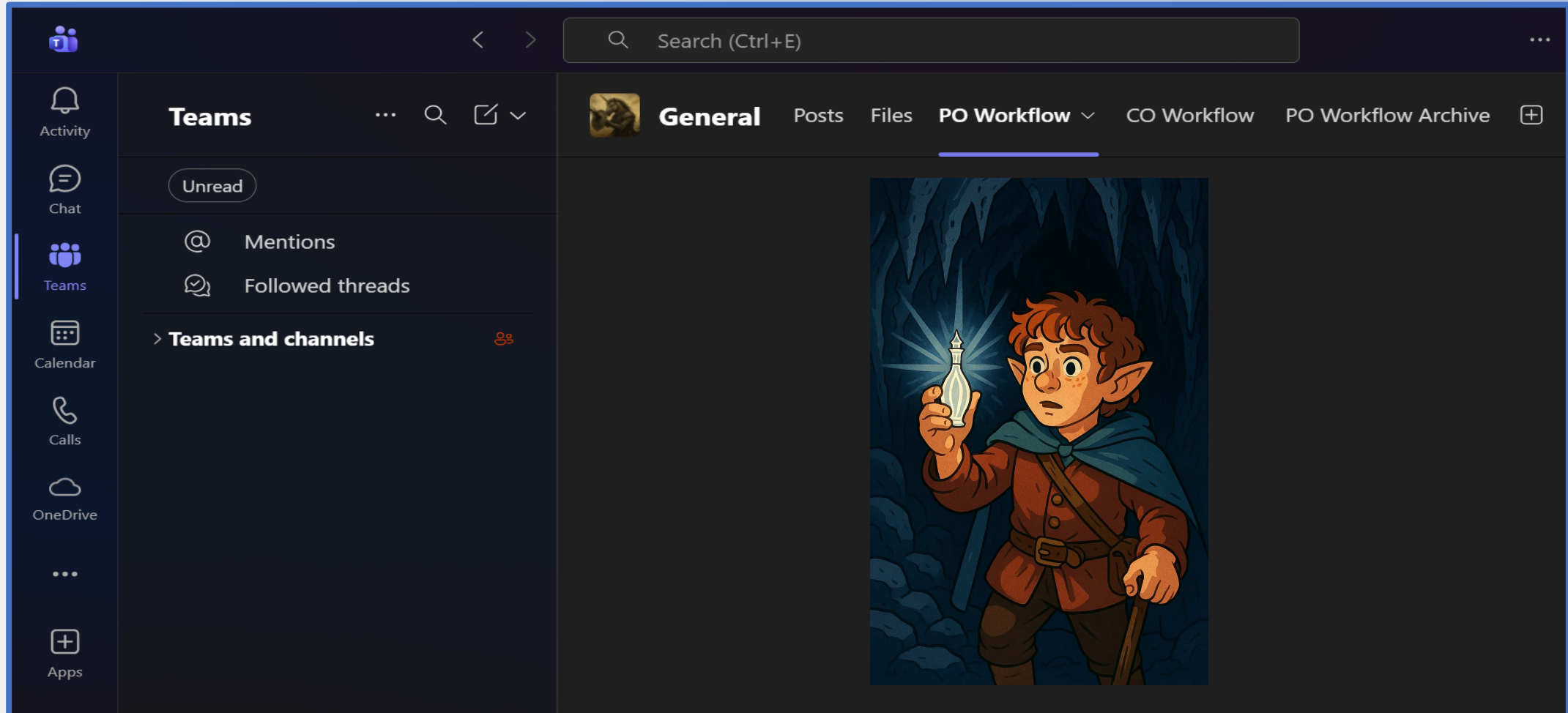


Challenges:

- Workflow path perilous and the way is not always clear.
- No uniform process. (old alliances are dead)
- Where are we, where do we go, how do we get there?
- Who's in charge of the journey? You!
- Technology can help us find a way.

Purchase Order Workflow – MS Teams

Lists App: may it be a light to you in dark places.



AI-generated artwork using Microsoft Copilot, inspired by The Lord of the Rings © Middle-earth Enterprises.

Purchase Order Workflow – MS Teams

One Big Happy Workflow

Lists

+ Add new item Edit in grid view Undo Share Copy link Export Forms Automate Integrate

PO Workflow 1-SOW 2-SPI 3-TA All

FacID#	Title	PO List	Site Manager	Admin	Assigned	#Days Ass.	SOW	SPI Created	# Days	SPI#	SPI	SPI to DEP	Offer	PR to AOD	AOD	PO Issued	Phase	Notes
Site Manager: Anne McCarthy (4)																		
368519072	Chevron #47296	✓	Anne McCarthy	Michael Storino	4/21/2025	239	Admin										SR	Emailed ATC 10/20 & 11/18 req quotes for ...
368631139	Sunshine#194	✓	Anne McCarthy	Michael Storino	11/21/2025	25												
368519285	LEE CNTY SHERIFFS FLEET	✓	Anne McCarthy	John Hickey	11/24/2025	22	Drafting										NAM/PARM	
369046342	Fisher Auto Brokers	✓	Anne McCarthy		11/25/2025	21												
Site Manager: Dane Forbes (16)																		
589700801	Foxy Lady		Dane Forbes		3/1/2025	290	On Hold										SA	PCPP agreement needed. Try 1 more time L...
368519078	CIRCLE K #7249	✓	Dane Forbes		5/1/2025	229	Complete	9/12/2025	95	38029	Complete	9/19/2025	TA Complete	11/18/2025	Comments	SA	Req 3 quotes for MOT & Generator on 11/2...	
148521201	Shell Southside		Dane Forbes	John Hickey	5/29/2025	201	Complete										NAM/PARM	
368626497	REBEL #819	✓	Dane Forbes	Michael Storino	7/1/2025	168	Complete	11/20/2025	26	39027	Admin						RAC/O&M	Waiting on SPI entry; 11/5/25
368519126	FINA #7040	✓	Dane Forbes	Michael Storino	7/8/2025	161	Complete										RAC/O&M	10/24/25 quotes requested. 10/31/25 sent ...
589945409	LONGBOAT KEY CLUB-ISLANDSID...		Dane Forbes		8/18/2025	120	On Hold										SA	BaP pyrogenic determination. Forensics me...
368519392	GURAVE LLC	✓	Dane Forbes	Michael Storino	8/22/2025	116	Complete	11/18/2025	28	38987	Complete	11/21/2025	TA Complete	12/10/2025	Submitted	NAM/PARM	NAM/WA	
588735459	FRIENDLY MART	✓	Dane Forbes	Michael Storino	8/25/2025	113	Complete	11/18/2025	28	38969	Complete	11/21/2025	TA Complete	12/11/2025	Submitted	NAM/PARM	Need soil recommendation from ATC. req. 1...	
148837652	Arcadia City Garage	✓	Dane Forbes	Michael Storino	9/15/2025	92	Complete	12/12/2025	4	39255	Admin						NAM/PARM	
589502552	RICHARDS PROPERTY	✓	Dane Forbes		10/17/2025	60	Complete	12/10/2025	6	39234	Complete	12/10/2025	Submitted			SA	Regenerated from 39128	
088519004	DS PROPERTY	✓	Dane Forbes		10/20/2025	57	Complete	12/10/2025	6	39239	Admin						SA	
88943601	SHELL-PORT CHARLOTTE #660		Dane Forbes		11/3/2025	43											SA	
368519468	SRDP1 PETROLEUM LLC (OZTURK)	✓	Dane Forbes		11/24/2025	22											RAC/O&M	
148521203	ARCADIA BULK PLANT		Dane Forbes		12/1/2025	15	Complete	12/3/2025	13	39137	Drafting						NAM/PARM	Needs CO to continue operation
88518968	Texaco-Englewood		Dane Forbes		12/1/2025	15											NAM/PARM	
588520949	Sunoco #80010327-05568118		Dane Forbes		12/8/2025	8											NAM/PARM	
Site Manager: Matthew Dodd (13)																		
368510152	EXXON #6719	✓	Matthew Dodd		4/1/2025	259	Tech Review										SA	Tables & Figures need updating for SOW. B...
368519182	MAJIK MARKET #072-08	✓	Matthew Dodd		5/1/2025	229	Complete	11/21/2025	25	39062	Complete	12/4/2025	Submitted				SA	Status req to DEP 12/15
88519012	CIRCLE K #7439	✓	Matthew Dodd	Michael Storino	5/1/2025	229	On Hold										RAP	Awaiting verification sampling through QP...
368626455	FMBALLAND LLC	✓	Matthew Dodd	Michael Storino	5/1/2025	229	Quotes Req										RAC/O&M	Need quotes, requested 11/17/25.
368519342	FOUR WINDS MARINA	✓	Matthew Dodd	Michael Storino	9/19/2025	88	Complete	11/25/2025	21	39091	Complete	11/25/2025	ATC Accepted			SA	SOW/SPI with MS. Emailed for update 12/9/...	
88519043	Gasparilla Marina	✓	Matthew Dodd		11/4/2025	42	Complete	12/10/2025	6	39219	Admin						SA	
588520660	7-Eleven Food Store #19194	✓	Matthew Dodd	John Hickey	11/4/2025	42	Drafting										NAM/PARM	

Purchase Order Workflow – MS Teams

The Beginning – Scope Development Phase



Challenges:

- Technical review
- Administrative review
- Scope of Work (SOW) - Template language
- Schedule of Pay Items (SPI) – Template SPI scopes
- Storage Tank Contamination Monitoring (STCM) & SPI creation

AI-generated artwork using Microsoft Copilot, inspired by The Lord of the Rings © Middle-earth Enterprises.

Purchase Order Workflow – MS Teams

Tracking - SOW Phase

Lists

+ Add new item | Edit in grid view | Undo | Share | Copy link | Export | Forms | Automate | Integrate | ...

PO Workflow ★

SOW: Complete × Offer: (Empty) ×

FacID#	Title	Site Manager	Admin	#Days Assigned	SPI Created ↑	# Days	SPI#	SPI	SPI to DEP	Offer	Phase	Notes
368519126	FINA #7040	Dane Forbes	Michael Storino	161				Drafting			RAC/O&M	10/24/25 quotes requested. 10/31/25 s
148521201	Shell Southside	Dane Forbes	John Hickey	201				Drafting			NAM/PARM	
368626497	REBEL #819	Dane Forbes	Michael Storino	168	11/20/2025	26	39027	Admin			RAC/O&M	Waiting on SPI entry; 11/5/25
148521203	ARCADIA BULK PLANT	Dane Forbes		15	12/3/2025	13	39137	Drafting			NAM/PARM	Needs CO to continue operation
588520917	NuVu Fuels Florida	Perry Frix	Michael Storino	21	12/3/2025	13	39132	Quotes			RAC/O&M	Carbon quotes 3 bids needed. 2/15.
588521031	AUTOHAUS KOLAR INC	Perry Frix	Michael Storino	78	12/5/2025	11	39174	Admin			SA	Finish TSAR. Not started
88519043	Gasparilla Marina	Matthew Dodd		42	12/10/2025	6	39219	Admin			SA	
088519004	DS PROPERTY	Dane Forbes		57	12/10/2025	6	39239	Admin			SA	
148837652	Arcadia City Garage	Dane Forbes	Michael Storino	92	12/12/2025	4	39255	Admin			NAM/PARM	
228944241	Deem Investments	Matthew Dodd	Michael Storino	1	12/15/2025	1	39282	Admin				

Purchase Order Workflow – MS Teams

The Middle - Offer Phase



Challenges:

- More Technical review
- More Admin review
- Agency Term Contractor (ATC) disagreements
- Contract disputes
- STCM & Task Assignment
- Get it right - Change Orders will make corpses of us all.

AI-generated artwork using Microsoft Copilot, inspired by The Lord of the Rings © Middle-earth Enterprises.

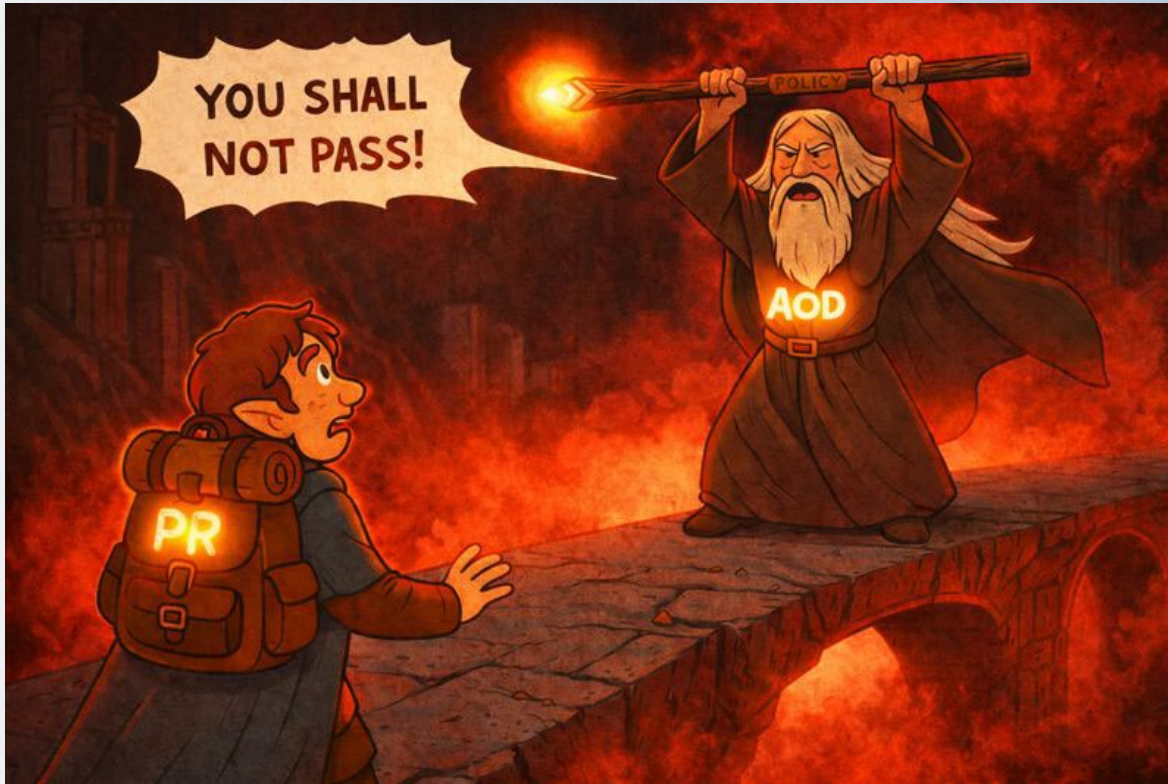
Purchase Order Workflow – MS Teams

Tracking - Offer Phase

FacID#	Title	Site Manager	Admin	Assigned	#Days Assigned	SPI Created	# Days ↓	SPI to DEP	Offer	PR to AOD	AOD	Phase	Notes
368519191	CIRCLE K #00016	Perry Frix	Michael Storino	11/3/2025	43	11/20/2025	26	11/20/2025	ATC Offered			SA	SAA approved 11/3/25. Delays at offer. E
368519182	MAJIK MARKET #072-08	Matthew Dodd		5/1/2025	229	11/21/2025	25	12/4/2025	Submitted			SA	Status req to DEP 12/15
368519342	FOUR WINDS MARINA	Matthew Dodd	Michael Storino	9/19/2025	88	11/25/2025	21	11/25/2025	ATC Accepted			SA	SOW/SPI with MS. Emailed for update 12
589502552	RICHARDS PROPERTY	Dane Forbes		10/17/2025	60	12/10/2025	6	12/10/2025	Submitted			SA	Regenerated from 39128

Purchase Order Workflow – MS Teams

The End - Trouble in Ariba On Demand (AOD)



Challenges:

- Purchase Requisition (PR) – Approval flow & AOD updates
- Codes, codes, codes – Emails oh my
- ATC responsiveness
- More Admin review

AI-generated artwork using Microsoft Copilot, inspired by The Lord of the Rings © Middle-earth Enterprises.

Purchase Order Workflow – MS Teams

Tracking - AOD Phase

PRP - Petroleum Restoration Program / General

Lists

+ Add new item Edit in grid view Undo Share Copy link Export Forms Automate Integrate ...

PO Workflow ★

Offer: TA Complete x

FacID#	Title	Site Manager	SPI Created	# Days ↓	PR to AOD	AOD	PO Issued	Phase	Notes
368519078	CIRCLE K #7249	Dane Forbes	9/12/2025	95	11/18/2025	Comments		SA	Req 3 quotes for MOT & Generator on 11/2
368519392	GURAVE LLC	Dane Forbes	11/18/2025	28	12/10/2025	Submitted		NAM/PARM	NAM/WA
588735459	FRIENDLY MART	Dane Forbes	11/18/2025	28	12/11/2025	Submitted		NAM/PARM	Need soil recommendation from ATC, req. 1 funding.
589202366	Racquet Club Plaza	Matthew Dodd	11/18/2025	28	12/10/2025	Submitted		NAM/PARM	email/call ATC for NELAP. Admin JH.
588841444	Speedy Mart	Perry Frix	11/19/2025	27	12/11/2025	Submitted		NAM/PARM	PARM Q1-Q4. Botched CID - cited defunct J 12/9

Purchase Order Workflow – MS Teams

The Journey has just begun



PO Issued:

- Download AOD Documents.
- Save PO locally as PDF.
- Save the world.

AI-generated artwork using Microsoft Copilot, inspired by The Lord of the Rings © Middle-earth Enterprises.



Questions? Thank You

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mstorino@scgov.net