

Florida Department of Environmental Protection Waste Reduction/Recycling

Make Recycling Your Business

Commercial Recycling Education

October 13, 2016





- All attendees are in "listen-only" mode
- Please use the "Questions" tab to submit a question
- Questions will be answered at the end of the presentation
- The presentation and other material are available in the "Handouts" tab
- This session is being recorded and will be available on the DEP website for sharing
- Please complete the survey after the webinar



Florida Department of Environmental Protection Waste Reduction/Recycling

Kim Brunson

Recycling and Solid Waste Manager Publix Supermarkets

Chair of Florida Recycling Partnership and Vice-Chair of Recycle Florida Today







50% by 2015 60% by 2017 70% by 2018 75% by 2020

- Kim Brunson
 - Publix Super Markets
- Patricia Johnson
 - Waste Management
- Emory Smith
 - Lee County
- Paul Hurst
 - City of Tallahassee
- John Zapata
 - Rooms-To-Go



Florida Department of Environmental Protection Waste Reduction/Recycling

Patricia Johnson

Total Recycling Program Manager South Florida Waste Management



Waste Management Commercial Recycling





Patricia G. Johnson Total Recycling Program Manager October 2016

Presentation Overview

- Understanding Waste Management
- Benefits of Commercial Single Stream
- What Single Stream Recycling is to WM
- Different Ways WM Succeeds
 - Communications
 - Best Practices
 - Solutions out of the Box
 - □ Waste Management Sustainability Services





Waste Management





Single Stream Recycling Benefits



- Single-stream recycling greatly increases participation - on average up to 50 percent more recyclable materials
- Single-stream recycling allows all recyclables to be placed into a single container for collection and processing
- No sorting into separate bins and no use of multiple bins
- Helps lower costs and emissions by reducing transportation while capturing new volume
- Employs advanced recycling technology including magnets, screens and optical scanners to automate the sorting of recyclables
- Improves local recycling programs by increasing capacity while maintaining material quality



Challenges to Commercial Single Stream Recycling

- Changes in maintenance/janitorial staff
- Wrong containers interior & exterior
- Lack of training
- Lack of what is acceptable recyclables
- Lack of Posters/Signage
- Apathy from Management
- Enforcement

Miami Dade Ordinance No. 91-123 (not enforced) Miami Beach Ordinance No. 2014 3886 (enforced)









Single Stream Recycling At Waste Management Inc. of Florida

- Materials that we can extract value
- Materials that we can minimize contamination
- Efficiencies in truck routes
- Less cost to process
- Maximum resale value





Communications with Customers

- Know your Customer/Correct Equipment
- Education prior to Customer Commitment to have recycling/Right type of Recycling
- Correct Contracts
- Provide Training Materials to Customers (Posters/Brochures/Videos)
- What happens when there is contamination
- Operations ability to communicate directly with customer
- Account Manager Follow Ups not just as to service but as to "their" business

Contamination in your Recycling Container





Success in Commercial Recycling

1. University from 7.8% Diversion to 27.3%

Right Sized

Education

2. 2nd Largest Commercial Building in Miami from 0 diversion to 57%

Converted Compactor to Trash for 6 months

Educated Tenants/Janitorial

Internal Bins provided to all employees of tenants

3. Large Hotel 0 diversion to 12%

Recommended baler for Cardboard & Paper

Provided bins for cans & plastic bottles

Hotel implemented digester (86 tons/monthly to 69 tons/monthly tons/monthly

Education to Hotel Employees



Solutions / Best Practices





Waste Management Sustainability Services Providing Sustainable Strategies for All

Who we work with:

Commercial Properties						
Education						
Food & Retail						
Healthcare						
Maritime						

Construction Events & Venues Government Manufacturing Transportation

What we do:

Sustainable Enterprise Strategies Program Design & Implementation Certification & Standards Collaboratives & Innovation Sustainable Performance, Analytics & Reporting Resource Management



America Recycles. Today and Every Day.

Find out more about what you can do to recycle at thinkgreen.com.







Recycle Often Recycle RightSM

http://recycleoftenrecycleright.com/

Think before you toss:

Get creative:

Almost anything you throw away can be recycled in some way – paper, plastic, aluminum, food waste, glass and even electronics

Think about new uses for cans, bottles and paper

Be a recycling ambassador

Raise awareness:

WM's YouTube channel

Reduce, Reuse and THEN Recycle





"You must be the change you wish to see in the world." Mahatma Gandhi







Florida Department of Environmental Protection Waste Reduction/Recycling

Emory Smith

Superintendent, Public Works Lee County Solid Waste



Lee County Mandatory Business Recycling

A BRIEF HISTORY AND PROGRAM OVERVIEW

EMORY SMITH PUBLIC UTILITIES SUPERINTENDENT



Lee County Ordinance 07-25

•Background

•Implementation

•Current Results

A copy of the ordinance is available on our website at http://www.leegov.com/solidwaste/about/ordinances



 Franchise Haulers required to offer recycling collection along with MSW collection

Cost was included in the MSW collection fee

 Franchise Haulers established collection rates for recycling from businesses



2000 – Multifamily Recycling Begins

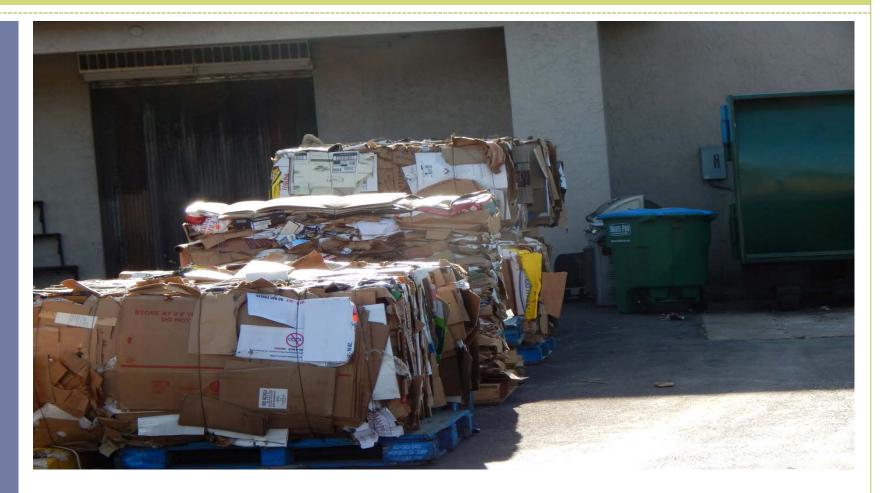


Recycling collection rates set in hauling contracts at \$1.25 per cy per collection

✤ Examples –
 MSW 1-96-1 =\$50.59
 <u>Recy. 1-96-1 =\$2.57</u>
 Savings \$48.02

MSW 1-8-1 =\$240.96 <u>Recy. 1-8-1 =\$43.33</u> Savings \$197.63

Cheaper to Recycle!



2005 – Additional Financial Incentive for Commercial Recycling



 Mandatory recycling for commercial establishments and multifamily properties

 Mandatory recycling of construction and demolition debris

Commercial CustomerDatabase



2007 – Recycling Ordinance 07-25 enacted Effective January 1, 2008



Implementation – First Steps (Business and Multi-family)

•Workshops (4)

•Educational Materials

Customer Data from Franchise HaulersOngoing Data Exchange

•Acquiring Private Contractor's (Hauler's) Recycling Information





Commercial Customer Database

Cust #	Site #	Customer Name	Street #	Street Name	MSW	Qty	Size	Freq	REC	Qty	Size	Freq	Rec Provider	Comments
6479	1	(2) STEINMART #262	25191	S TAMIAMI TRL	FEL	1	8	3	R/O	1	40	0	ABC	SH CARDBOARD TO ORLANDO
8316	1	(PA) BONITA GRANDE INVESTMENTS	12870	TRADE WAY FOUR	FEL FEL REL	2 1 3	4 2 96	2 1 2	REL FEL	1 1	96 4	2 2	ABC ABC	
11697	1	7-ELEVEN	26975	OLD 41 RD	FEL	1	8	2	FEL	1	8	1	ABC	
11934	7	7-ELEVEN	12931	BONITA BEACH RD SE	FEL	1	6	2	FEL	1	6	1	ABC	
11934	8	7-ELEVEN	28175	S TAMIAMI TRL	FEL	1	4	2	FEL	1	4	1	ABC	
11934	9	7-ELEVEN	24530	S TAMIAMI TRL	FEL	1	4	2	FEL	1	6	1	ABC	
11934	10	7-ELEVEN	12661	BONITA BEACH RD	FEL	1	4	2	FEL	1	4	1	ABC	
11934	1	7-ELEVEN	6221	ESTERO BLVD	FEL	1	6	ī	FEL	1	6	1	ABC	
11934	3	7-ELE∀EN	7120	ESTERO BLVD	FEL	1	6	1	FEL	1	6	1	ABC	
11934	5	7-ELEVEN	3051	ESTERO BLVD	FEL	1	6	1	FEL	1	6	1	ABC	
11745	1	7-ELEVEN 34151	24651	S TAMIAMI TRL	FEL	1	6	2	FEL	1	8	2	ABC	
9379	1	A&S TRANSPORT	27871	INDUSTRIAL ST	FEL	1	2	1	REL	1	96	1	ABC	
9379	2	A&S TRANSPORT	27875	INDUSTRIAL ST	FEL	1	4	1					ABC	SHARES W/ SITE 1
10423	1	AAMCO OF BONITA SPRINGS	25090	BERNWOOD DR	FEL	1	4	1	REL	1	96	4	ABC	
3061	1	ААРА ,ШР	9400	BONITA BEACH RD	FEL	1	8	1	REL	4	96	1	ABC	



Implementation – the Real Work Commercial & Multi-Family

- •Mailings, by area, to non-participants (first mailing May 2008)
- •One-on-one meetings with local businesses
- •Waste audits for businesses often identifying savings
- •Two more additional mailings to non-participants

•50% of Businesses were doing some form of recycling already – Cardboard, paper, metal, etc.

- •85% of multi-family were recycling in 2008 when ordinance was enacted. Formal (voluntary) multi-family recycling began in 2000
- •No fees administered to date



Business Recycling Ordinance Requirements

- •Must recycle their most generated recyclable material
- •Fiber Products
- •Containers
- •Metals (ferrous or non-ferrous)
- •Wood
- •Other

•Multi-family recycling service is already provided (just under utilized)

•Owner is responsible – will require education



Business Recycling Ordinance Requirements

- •Road to Compliance
- •Service agreement and convenient, properly sized container (outside) business selects the hauler
- •Education (probably the most important factor in sustaining programs)
- •Convenient collection containers (inside)
- •Advanced Disposal Fee
- •3 tiers based on generation code (\$100, \$250, \$500)
- •Assessed monthly for non-compliance
- •Multi-family only subject to fines



Results 2016

- 100% of multifamily properties participating
- 99.5% of commercial businesses participating
- Overall response has been positive

It took approximately one year to achieve these participation rates. These rates have remained stable since 2009.

There is still work to be done.



Implementation Construction & Demolition Recycling

•Targeted mailings to DCD database

•DCD Coordination

Automated front desk implementation
SWD is connected to permits database

•Did not require any additional customer service duties for DCD

•Website – source separated and comingled facility lists



Implementation Construction & Demolition Recycling

Presentations and numerous workshops with Building Industry Association members and contractors. •Asked for their input •Some resistance •Requests to make it simple to comply

Followed by a meeting with the Board of County Commissioners

•Commissioners indicated they would increase diversion fees if permittees were not complying at the end of one year.



Implementation Construction & Demolition Recycling

Finalize internal issues

Coordination with Permit DepartmentFinancialEducational Materials



Construction & Demolition Provisions

• C & D Materials Diversion Fee

- Type of Permit (RES, COM, ROF)
- Construction, Demolition or Alteration
- Some types excluded due to limited waste generation
- Must provide proof that 50% of materials generated were recycled
- Exemptions provided
 - Lack of markets/recyclers
- Refund period 60 days from permit closure or expiration



C & D Recycling Must be Enforceable and Supported by Local Elected Officials

Covered Projects	Diversion Fees
Roofing	\$ 100
Residence	\$ 300
Commercial <10,000 sf	\$ 500
Commercial >10,000 sf <100,000 sf	\$1,000
Commercial > 100,000 sf	\$5,000
Residential Alteration	\$ 100
Commercial Alteration	\$ 300
Demolition value = \$10,000</td <td>\$ 300</td>	\$ 300
Demolition value >/= \$10,000	\$ 750



C & D Recycling Necessary to Achieving a 50% Traditional Recycling Rate

Certified Construction & Demolition

Processing Facilities



- $\,\circ\,$ Four Certified Facilities in Lee County for Unsorted Material
 - Submit monthly reports demonstrating a minimum of 50% diversion
- **•** Multiple Facilities for Source-Separated Material
 - Examples Concrete, metal, wood



Documenting C & D Recycling

- Permittee must submit documentation of compliance that includes
 - A. Recycling Certification Form
 - B. Material Handling Worksheet
 - c. Weight Tickets (copies) from Receiving Facility
 - Failure to Provide Information or Meet the 50% Diversion Rate will Trigger Payment of Diversion Fee Prior to Scheduling Final Inspection.



Lee County Solid Waste Division Construction and Demolition Debris Recycling Certification Form (28) 933-000 (29) 98-3337 (bs)

Lee County requires that all covered projects as defined under Ordinance 07-25 recycle 50 percent of waste generated at the permitted site. Recycled material must be taken to County approved ficilities. This certification should include a completed Constitution and Densbine Debris Management Plan and any appropriate backage information to support the certification (i.e. load tickets, receipts, photos). A separate Kecycling Certification Form must be completed for such permit.

Name of Permittee/Company:			
Project Address: Permittee Contact Person:			
Permittee Contact Person:	Phone number:		-
	Yes	No	Explanation check bo
Construction and Demolition Debris Management Plan (C&DMMP) attached?			Requir
Supporting documents attached (load tickets, receipts, photos, etc.)?			Requir
Other supporting information attached?			Option
Exemption Request Form attached (as applicable)?*			Option
I hereby certify, under penalty of perjury, that this project that at least 50% of wate generated at this project was re supporting information submitted with this Recycling Ce	used or recycled at a Co	unty approved	facility and that
that at least 50% of waste generated at this project was re	used or recycled at a Co rtification Form is true, :	unty approved accurate and co	facility and that
that at least 50% of waste generated at this project was re supporting information submitted with this Recycling Ce Signature*	used or recycled at a Co rtification Form is true, :	unty approved accurate and co	facility and that omplete.
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📶 Solid Was	rte	c	Construc	tion and	olid Waste Division Demolition Debris	
			Ma	aterial H	andling Worksheet (239) 533-8000 (239) 338-3337 (fan)	
rksheet.					use the County Approved Materials Conversion	
lity was used for a particular turna Totals : Add up all ma	Il vendors or faciliti- material type terial quantities for e c. Calculate the estin	es used to reuse, re- sach column. mated diversion per	cycle or dispose o	Ematerials listed	See examples below for cases where more than one printe space on the Project Certification Form. If	Sol.
Materials	A Total Quantity Generated	B Salvaged or Reused	C Recycled	D Disposed (Landfill)	E Proposed Destination(s)	
Example: Cardboard	2 tons		1.5	0.5	Recycle – XYZ Recycling Facility Disposal – Gulf Coast Landfill	Lee County generated a
Asphalt and Concrete						required to the project.
Brick/Masonry/Tile						Permit Nur
Building Materials						Name of Pe
Cardboard						Project Ade
Carpet/Padding/Foam						Permittee C
Ceiling Tiles						Please desc
Drywall						Fiease desc
Wood						
	1					
Metals Landscape Debris	1					Please expl
do not include dirt)	-					
Dirt	+	~	~			
3arbage/Trash		\sim	\sim			
Appliances	_					
Mixed Debris*	-					
Other						
Column Totals	Α.	в	с	D		
* Mused debris for securing may			dy Approved mixed de	aris recycling facility.		Signature
Diversion Percenta	ge Estimate Ca					Date
Column Totals	+		- + -		X 100% = %	

Lee County Solid Waste	Lee County Solid Waste Division Construction and Demolition Debris Exemption Request
generated at the permitted site. Re	(209) 333-600 (239) 338-533 (66) ed projects as defined under Ordinance 07-25 recycle 50 percent of waste cycled material mast be taken to County approved fincilities. This document is a processing of information related to verifying compliance at the completion of
Permit Number:	
Project Address:	
	Phone number:
	uest (reduced diversion percentage, waiver, etc.):
Please describe the exemption requ	
Please explain the reasons for the r	
Please explain the reasons for the r	rquot:
Please explain the reasons for the r	equert:
Please explain the reasons for the r Signature	rquest:

All forms are available on our website at

http://www.leegov.com/solidwaste/business/recycling/constructiondebris



C & D Instructions for Completing Forms

Per our conversation, please see attached the two forms that we discussed. Please complete, sign and return the forms to me along with a copy of any debris weight tickets. You may return the forms to me via fax, my fax number is at the top right of both forms, or by scanning and emailing the forms to me.

The <u>Recycling Certification Form</u> is fairly self explanatory. Fill in your permit number, site address, contact name and phone number on the top of the form. For the check boxes in the middle, check the first two "yes" and the second two "no". At the bottom of the page, sign and print your name, state your title and date the form. At the bottom right, there is a space for a corporate seal – don't worry about the seal unless you happen to have one.

For the <u>Material Handling Worksheet</u> – total the tonnages on your debris tickets and write the total in column "A" next to *Mixed Debris (the last section in the column of materials). Next, divide your total in half (each of the approved facilities demonstrate to us via monthly reporting that at least 50% of all debris disposed of there, by weight, is recycled) and write whatever half of your total tonnage is in column "C" (Recycled) and the other half in column "D" (Disposed). In column "E" fill in the name of the facility. At the bottom, to the far right of the diversion calculation, write "50%" in the box. That's it – you're all done.

Please let me know if you have any questions or need further assistance filling out your forms. As soon as I have your completed documentation, I'll review them and sign off for you so that you can schedule your inspection.

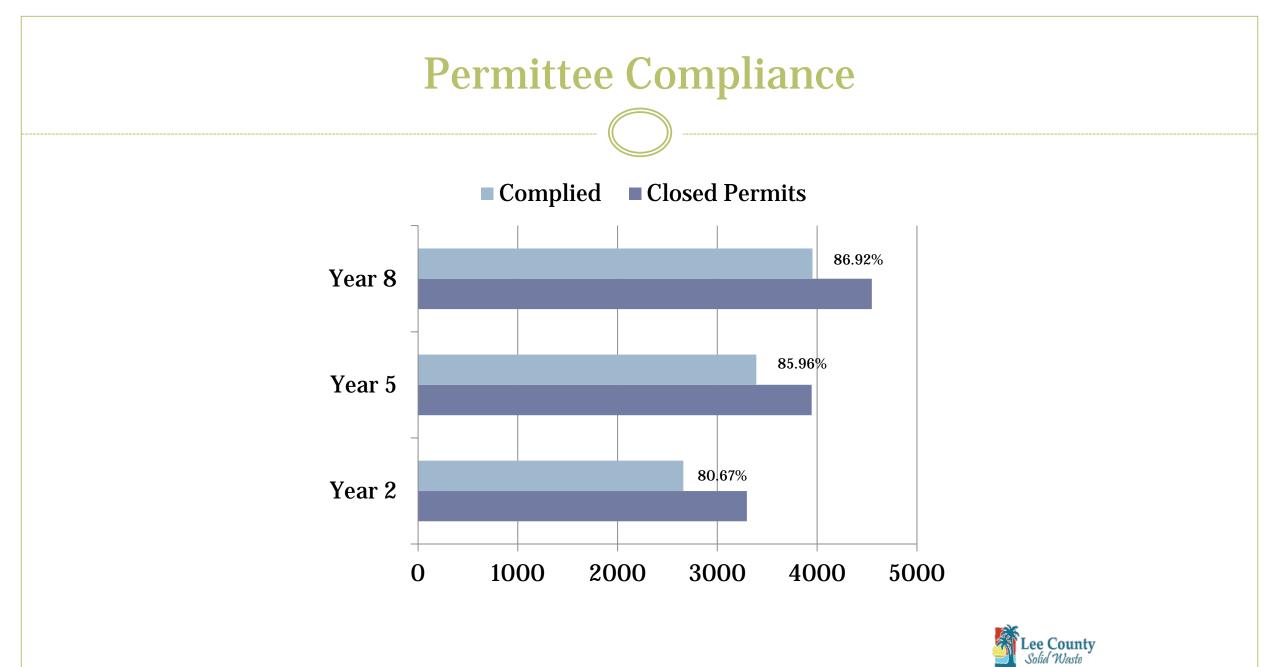
Thanks and have a great afternoon.



Recording Proper Diversion

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		12009-00773				
	4 Parcel # 5 Project Name	Roofing	R0F2009-00773 Status ISS			<u>×</u>
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	Case # Type Statu: R0F2009-0077 R0F ISS	s Metr	Proj: LEHIGH ACRES	55550 Onic.		
	R0F2009-0077 R0F ISS	1 MONROE AVE Re-roof s	hingle roof.			
			Staff Contact:	Ref.	#:	
		Commer	cial/Residential: Residential	Single Family:	No	
			Type of Roof: Fiberglass		Dates	
			Shingle to Tile:		ceived: 5/21/2009 Target:	
		Directions			ssued: 5/22/2009	
		OF2009-00773		× E	xpires: 11/22/2009	
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		rerequisi A0146 5/21/2009 ady f/ P(A0150	6/11/2009 DO 5/21/2009 DO			
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	0 Hurricane Mitig		6/10/2009 DO	INE AMB receiv		
				Þ		





C & D Implementation Issues

• Miscommunication

• Individual pulling the permit often had nothing to do with the project

Comingled Facility Availability

• Only one facility at start up

- Four today including LCSW
- Tracking Information (weight tickets)
- Fear of Forms



Keys to Success

- Staff commitment, dedication, hours, etc.
- Franchise Hauler cooperation
- Construction slowdown
- Permits department contributions
- Commercial sector willingness



Looking Forward

• Economic Recovery

- New businesses
- Increased construction and permits
- Integration of field staff with commercial recycling duties
- Ongoing education
- Refine compliance for businesses





Florida Department of Environmental Protection Waste Reduction/Recycling

Paul Hurst

Community Beautification and Waste Management City of Tallahassee





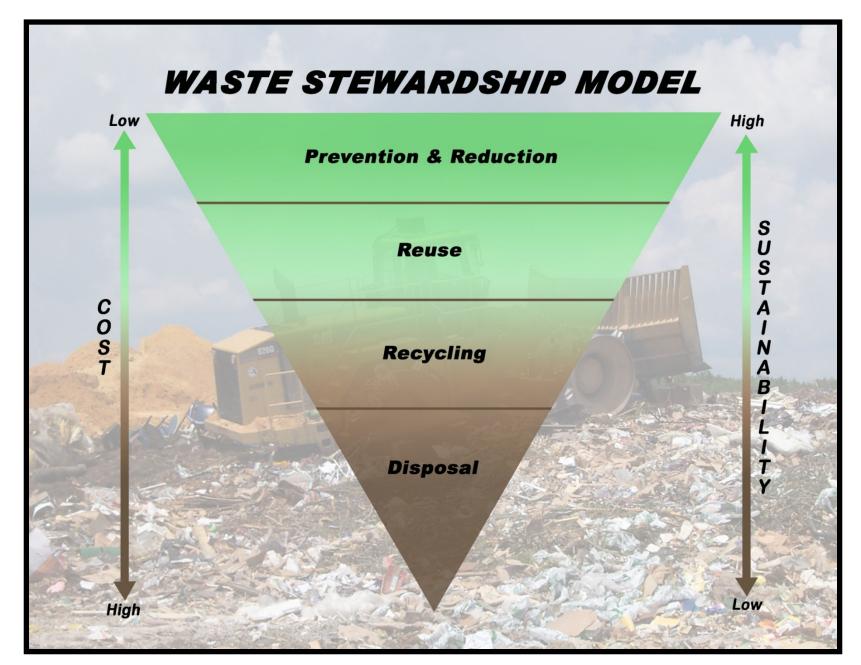
Paul Hurst Recycle Coordinator

Commercial Recycling? I'm glad you asked me...

- Why do we do it?
- Who do we do it with?
- Where do we do it?
- How do we do it?
- Where does it go ?
- What else do we do?



Why we do it



Who we do it with













Sustainable





Growing





How we do it















Earth Day outreach at the State Capitol Building

of Tollohossee

BULLET LINE

WE RECYCLE **e**+







Twice Annual "Cash for Trash" Community Bulky Items and Recycle Collection events









Florida Department of Environmental Protection Waste Reduction/Recycling

John Zapata

SVP/Distribution Rooms To Go





Commercial Recycling

An environmental responsibility that we all share.

And Very Smart Step to Reduce or Eliminate your waste handling expense.

An	nount
\$	1,937,528
\$	615,217
\$	541,738
\$	97,200
\$	50,861
\$	
	\$ \$ \$ \$



2,559

4,865

3,112

339

Old Matts

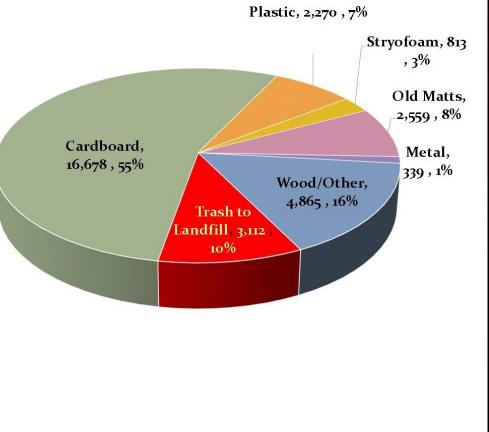
Wood/Other

Trash to Land

Metal

ROOMS TO GO

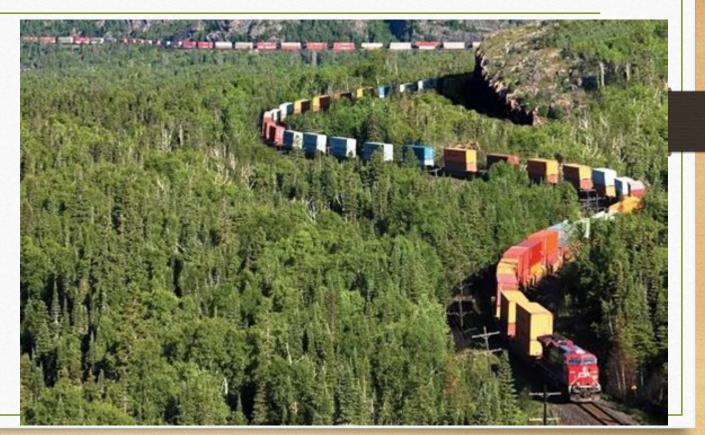
Waste Stream Tonnage 30,636 tons - 2015



A Perspective on our total Recycle picture

Over the last 20 years, RTG has saved 225,000 tons of solid waste from ever hitting a landfill. That much waste is the equivalent of 5,000 boxcars full of trash stretching out over a 50 mile long train.

That "trash train" would stretch from Lakeland to Orlando. Thousands of trees, thousands of gal's of oil, and tens of thousands of cubic yards of landfill have been saved in the environment.



RTG History of recycling It takes on a life of its own!

How it started v Today

In 1992 we began to sort out the cardboard for recycling to save a few bucks on our dumpster fees.

In addition is was nice to see a dozen dumpsters each week - **not** going to the landfills.

Our waste stream picture looked much different in 1992 than it does today.



What made the RTG program happen?

- We knew that getting rid of our waste stream was an expense. We would always have to pay people to handle the waste, and that would not change as long as we were in business.
- The thought then was is there a way to recover any of the expense to handle our waste stream, since the process was unavoidable in business. In addition, we wanted to find a way to divert some of our large waste stream from the landfills.
- There was a way, it was to Recycle! Over the years we not only recovered our costs to handle our waste, we actually profit from it, while having a very positive impact on the environment.
- All commercial companies have to handle waste, and recycling is a proven way to reduce or eliminate the expense, while upholding an important responsibility in the community.

Cardboard, Plastic, Styrofoam, Wood, Metal, Fabrics

As a result of our cardboard success, we began to think about how much overall trash we could eliminate from landfills.

Our mind-set changed from trying to save a few bucks on dumpster fees – to what we could actually accomplish to make a difference both in our processes and in the environment.

Not every one of our efforts is profitable, but they all do significantly reduce the amount of trash we have to send to landfills. As we grew our recycle items, we found that process changes made sense and that those process changes usually led to better systems and higher productivity. Many of our operations processes became more organized as a better inter-connected unit.





Honestly, we had no idea...

If you look at where we started, *to save a few bucks* on *dumpster expense*, and consider the journey so far..

Recycling – Stores, DC's, Cust/delv's

Fleet metrics to reduce fuel
 Design/Build & retro leaner buildings
 Energy reduction within stores & DC's
 One of the best things we ever did, as a company, was to begin our recycling program.



Used to go to Landfill



In 2013 the Florida DEP recognized RTG for its outstanding performance in recycling.

RTG has many ongoing sustainable efforts, of which recycling plays a major role. Our associates are proud to be a part of the effort that keeps tons of waste out of landfills.

Cardboard, Styrofoam, Plastic, Wood and Metal are the products we recycle from our waste stream. Our recyclables are generated from our Distribution Centers, home deliveries, and our Stores. We are especially proud of our Styrofoam and plastic recovery as these items take almost a thousand years to break down in a landfill as well as causing major health issues for many birds and fish.





Recycle – It's always a good idea!

Like all new things, there is always a fear of the unknown or taking a new risk. However, research bears out that approaching a recycle attempt has proven to be successful in most cases.

In the *RILA 2013 Sustainability Report,* the evidence shows that retailers have achieved significant business benefits from their sustainability efforts.

There will be unknown, unknown's...

"Our research shows that sustainability is a mother lode of organizational and technological innovations that yield both bottom-line and top-line results" Source: Harvard Business Review – Sept 2009

We found this statement to be very accurate. The process changes we have made over time, due to our recycling efforts, have both streamlined our operations and lowered waste handling expense.

Successful Programs have common ingredients:

1. A genuine desire to be environmentally responsible as a company.

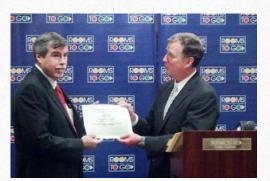
- 2. Executive engagement. Top executives must support this effort and be willing to invest real dollars.
- 3. Investment in people and systems. The company must be willing to invest in an effective leader of people and infrastructure to insure a success.
- 4. Measurement and Tracking. "What gets measured well, get's managed well". Set metrics, establish baselines, and follow-up.

Unknowns – Negatives – Positives

Employee pride – Awards – Productivity – Process reviews

The one take-away from this presentation should be: *Adapting and implementing* a recycle program is just the start of a new, positive, ongoing change for a company.

Many positive things will surface that you could just not foresee in your initial planning, and those items will help your company in many different ways.









We are proud to support RECYCLE FLORIDA TODAY









- Please use the "Questions" tab in the attendee panel to submit a question
- Use the "Raise Hand" option to be identified for follow up



Webinar Presenters

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 - Waste Management
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- Emory Smith
 - Lee County
 - esmith2@leegov.com
- Paul Hurst
 - City of Tallahassee
 - Paul.hurst@talgov.com
- John Zapata
 - Rooms To Go
 - jzapata@roomstogo.com



FDEP Waste Reduction Staff

• Karen Moore

- Environmental Administrator
- Karen.S.Moore@dep.state.fl.us or 850-245-8864

• Shannan Reynolds

- Recycling: Solid Waste Management reports, Recovered Materials Dealer Certification and Reporting, Construction & Demolition Reporting Program, Public Sector Reporting Program
- <u>Shannan.Reynolds@dep.state.fl.us</u> or 850-245-8716

• Henry Garrigo

- Grants Management
- Recycling Market Development
- <u>Henry.Garrigo@dep.state.fl.us</u> or 850-245-8822
- Chris Perry
 - State Agency Recycling Coordinator
 - <u>Christopher.perry@dep.state.fl.us</u> or 850-245-8759



Thank You !







Outreach Strategies to Promote Commercial Recycling



Florida Department of Environmental Protection Waste Reduction/Recycling

Make Recycling Your Business

Commercial Recycling Education

October 11, 2016

